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## **The Complex Sale Welcomes Associate Principal Scott Miller**

**Atlanta, GA – August 10, 2007** – Leading sales methodology and consulting firm, The Complex Sale, Inc., welcomes Scott Miller as its newest associate principal.

Scott comes to The Complex Sale with extensive experience in direct sales, sales management, lead generation and business development.

Most recently, Scott led the Southeast National Account Team for international information services leader Ceridian Corporation, where he served as a mentor to new account representatives and was named to the company's President's Club two consecutive years.

Prior to his work with Ceridian, Scott served as a regional account manager at ComputerJobs.com, a leading employment website focused on the IT industry. While there, Scott was awarded Highest Sales Territory for 2003.

Before ComputerJobs.com, Scott served as an account manager at CareerBuilder/Headhunter.net, where he regularly exceeded quota, developed revenue-generating relationships with Fortune 500 companies, and was selected for the mentor program as a trainer for new hires.

Scott graduated from The University of Georgia and currently lives in Atlanta.

### **About The Complex Sale, Inc.**

The Complex Sale, Inc. is a sales methodology and consulting company that helps you win the sales you can't afford to lose – from speeches and tools to training and coaching to total sales force transformation. TCS helps you create pipeline, win opportunities, and dominate accounts in the complex selling environment. Founded in 1994 by Rick Page, author of the sales bestseller *Hope Is Not A Strategy – The 6 Keys to Winning The Complex Sale* and *Make Winning A Habit – 20 Best Practices of the World's Greatest Sales Forces*, TCS programs are taught by executives who know the environment firsthand. We provide the skills and processes you need to *make winning a habit*<sup>®</sup> in your organization. For more information, call (770) 360-9299 or visit us online at [www.complexsale.com](http://www.complexsale.com).